



**Accessing TSB Millions –
Regenerative Technology**

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Introduction to SEHTA

- Who are we?
- What have we done?
- What are we going to do next?



SEHTA- who are we?

- The sector consortium for health, funded primarily by the South East of England Economic Development Agency (SEEDA)
- Non-profit, non-aligned company limited by guarantee
- Owned by members from **biotechnology, diagnostic, medical device and pharmaceutical** industries:

Core	Affiliate	Associate
<ul style="list-style-type: none"> • Companies in the region's health technology sector 	<ul style="list-style-type: none"> • Non-profit organisations (eg. universities, charities, RDA) • Companies outside the region 	<ul style="list-style-type: none"> • Support companies (eg. consultants, legal, finance)



What have we done?

- 1200 members from 20 countries – most SMEs
- 52 companies accessed over £15 million
- 55 companies helped access NHS – 6 licence deals, 7 prototypes
- Brokered deal between J and J and SEEDA - £500k research grants
- TSB events - £1.8 million grant awarded
- Greater South East Cluster maps
- ‘Completed 2 EU projects secured funding for 2 more
- Launched ICE-T Autumn 2009
- Launched member benefits programme 2009



What are we going to do next?

- Carry on being interface between public and private sector
- Carry on supporting organisations in region in sector – especially SMEs
- Create revised International Action plan – trade and inward investment
- Create database of all research grants awarded in sector to universities
- Participate in EU FP7 Regions of Knowledge bid
- Carry on providing business planning and fund-finding support
- Create commercial consultancy project with external partners
- Leverage support to members through discount and preferred services – travel agent, learn direct, insurance and e-buying
- Work with Strategic Health Authorities to identify routes for innovation, including SBRI
- Launch voucher schemes for SMEs – EU and SEEDA funded (January)
- Establish the International Centre of Excellence in Telecare (ICE-T) –with funds!!

